

**AGRICULTURAL AND PROCESSED FOOD PRODUCTS  
EXPORT DEVELOPMENT AUTHORITY  
(APEDA)  
(Ministry of Commerce and Industry, Government of India)  
3<sup>rd</sup> Floor, NCUI Building, 3, SIRI Institutional Area,  
August Kranti Marg, New Delhi-110016**

Reference No. APEDA/CM/2/2025-BFD

Date: the 30<sup>th</sup> January 2025

**ADDENDUM**

**Subject: - Study on Infrastructural Gap Analysis in the exports of Key Horticultural Products- Bid Notice dated the 16<sup>th</sup> January 2025**

The Minutes of the Pre-Bid Meeting held on the 22/01/2025 are as follows:

**Part-1**

S. No.	Existing Provision	Amended Provision
1	Clause 4.2.3 The Consulting firm should have carried out a minimum of three assignments of similar type during last five years.	Clause 4.2.3 The Consulting firm should have carried out a minimum of three assignments of similar type during last <b>three years</b> .
2	Clause 4.2.7 The Team associate/ Team Member should be MBA or Post-Graduation in Agriculture/ Economics/ International Business having specialization in analysis of trade data	Clause 4.2.7 The Team associate/ Team Member should be MBA or Post-Graduate in Agriculture/ Economics/ International Business having specialization in analysis of trade data; OR Graduate in Agriculture/ Food Technology? Post-harvest Management/ Supply Chain Management with a minimum experience of two years in analysis of trade data.
3	Clause 5.1 – <b>Infrastructure Gap Analysis:</b>	Clause 5.1 – <b>Infrastructure Gap Analysis:</b> The present entry (i) shall be re-numbered as (i) (a). New entry shall be inserted below (i) numbered as (ii) (b) and read as under:  (i) (b) “Identify gaps in on-farm infrastructure (Pre-cooling, sorting, GAP adoption) that impact export competitiveness,”
4	Clause 5.1 – <b>Infrastructure Gap Analysis:</b> (ii) Assess the availability, proximity to the farm, capacity utilization, condition, and recognition by concerned authority APEDA/NPPO of export-oriented	Clause 5.1 – <b>Infrastructure Gap Analysis:</b> (ii) Assess the availability, proximity to the farm, capacity utilization, condition, and recognition by concerned authority APEDA/NPPO of export-oriented infrastructure in these clusters, such as:

	<p>infrastructure in these clusters, such as:</p> <ul style="list-style-type: none"> <li>(a) Pack-houses and grading facilities</li> <li>(b) Cold storage and temperature-controlled logistics such as adequacy of reefer vehicles for local transportation</li> <li>(c) Treatment facilities such as hot water treatment, Vapor heat treatment, Irradiation etc.</li> </ul>	<ul style="list-style-type: none"> <li>(a) Pack-houses and grading facilities</li> <li>(b) Cold storage and temperature-controlled logistics such as adequacy of reefer vehicles for local transportation</li> <li>(c) Treatment facilities such as hot water treatment, Vapor heat treatment,</li> </ul> <p><b>Survey should be conducted for at least 3 (three) export-oriented individual facilities in a district.</b></p>
5	<p>Clause 5.1 – <b>Infrastructure Gap Analysis:</b></p> <p>(iii) Assessment of Transportation Networks (road, rail, air and sea) to the nearest port.</p>	<p>Clause 5.1 – <b>Infrastructure Gap Analysis:</b></p> <p>(iii) Assessment of Transportation Networks (Road, rail, air and sea) to the nearest port. The assessment should provide solution to improve connectivity to the nearest port/airport.</p>
6	<p>Clause 6 – <b>Methodology</b></p> <ul style="list-style-type: none"> <li>(d) <b>Stakeholders consultations:</b> conduct interviews with farmers, exporters, logistics providers, government officials, and others</li> <li>(e) <b>Field Visits:</b> Visit key export clusters to gather first hand insights and validate findings</li> </ul>	<p>Clause 6 – <b>Methodology</b></p> <ul style="list-style-type: none"> <li>(a) <b>Stakeholders consultations:</b> conduct interviews with farmers, exporters, logistics providers, government officials, and others</li> <li>(b) <b>Field Visits:</b> Visit key export clusters to gather first hand insights and validate findings</li> </ul> <p>The agency should visit at least one district in each state for every product in person. Additional districts can be covered by physical/ virtual mode based on requirements.</p>
7	<p>Clause 7:</p> <p><b>Timelines:</b> The assignment shall be completed within a period of 4 months.</p>	<p>Clause 7:</p> <p><b>Timelines:</b> The assignment shall be completed within a period of <b>6 months</b>.</p>
8	<p>Clause 11. <b>Indemnity:</b> (Re-producing the clause is avoided for the sake of brevity)</p>	<p>Clause 11. <b>Indemnity:</b> The following sentence may be added at the end of clause 11: “ The liability of the agency shall be restricted to the amount of the contract.”</p>
9	<p>Important Dates:</p> <p>(2) Last date for submission of bids is the <b>4<sup>th</sup> February 2025 (Tuesday) (up to 2:00 PM)</b></p>	<p>Important Dates:</p> <p>(2) Last date for submission of bids is the <b>12th February 2025 (Wednesday) (up to 2:00 PM)</b></p>

## Part-2

10	<p>Clause 8.3.4 will be substituted to read as:</p> <p>The marks at the presentation will be awarded for the credentials in the following areas:</p>		
	S. No.	Areas	Max Marks
	(i)	Concept and Methodology for carrying out the assignment highlighting the strengths possessed by the agency including back-end support for the same	50
	(II)	<p>Experience in conducting similar type of studies during last <b>three</b> years at national/ international level for Government of India / International Development Organisations</p> <p>(A) Up to Four projects.....5 Marks</p> <p>(B) Four to Eight Projects .....8 marks</p> <p>(C) More than eight projects.....10 marks</p>	10
	(III)	<p>Experience of Team Leader in conducting studies in the field of agriculture —</p> <p>(A) 10 years to 12 years-----4 Marks</p> <p>(B) More than 12 years-----5 Marks</p>	5
	(iv)	<p>Experience of Team Associate in conducting studies in the field of agriculture —</p> <p>(A) 3 to 4 years.....-4 Marks</p> <p>(B) More than 4 years-----5 Marks</p>	5

11	<p>The sub-clause (2) and Table there under in Annexure -2 shall be substituted to read as follows:</p>		
	<p>(2) That the details of the consultancy fee earned from the assignments/ studies in the field of agriculture are as follows:</p>		
	S. No.	Financial Year	Consultancy Fee/ Turnover (in Rs.)
	1	2021-22	
	2	2022-23	
	3	2023-24	

12. The Appendix 1 and 2 shall be as follows:

#### APPENDIX-1

Product Category	Products
<b>Fresh Fruits (5)</b>	Banana, Mango, Pomegranate, Grapes, Pineapple.
<b>Fresh Vegetables (4)</b>	Potato, Green Chilly, Okra, Ginger

#### APPENDIX-2

Products	Districts
<b>Banana</b>	Jalgaon, Solapur ( <b>Maharashtra</b> ) Anantpur, Kudappa ( <b>Andhra Pradesh</b> ) Theni, Tiruchirapalli, Pudukottai, Coimbatore ( <b>Tamil Nadu</b> )
<b>Mango</b>	Chittoor, Kurnool, Krishna ( <b>Andhra Pradesh</b> ) Ratnagiri, Sindhudurg ( <b>Maharashtra</b> ) Saharanpur, Meerut, Lucknow, Unnao, Amroha ( <b>Uttar Pradesh</b> ) Gir Somnath, Navsari, Junagarh ( <b>Gujarat</b> )
<b>Pomegranate</b>	Anantpur, Kurnool ( <b>Andhra Pradesh</b> ) Solapur, Ahmednagar ( <b>Maharashtra</b> ) Kutch, Banaskantha, Dhandhra, Sabarkantha, Bhavnagar ( <b>Gujarat</b> ) Barmer, Jodhpur, Jalore ( <b>Rajasthan</b> )
<b>Grapes</b>	Pune, Nasik, Sangli, Solapur ( <b>Maharashtra</b> )
<b>Pineapple</b>	Ri Bhoi, East Garo Hills, West Garo hills, West Khasi Hills ( <b>Meghalaya</b> ) Boko, Kamrup Rural, Kachar ( <b>Assam</b> ) Dimapur ( <b>Nagaland</b> ) Churachandpur, Kangpokpi ( <b>Manipur</b> ) North Tripura ( <b>Tripura</b> )
<b>Potato</b>	Agra, Farrukhabad ( <b>Uttar Pradesh</b> ) Jalandhar, Hoshiarpur, Kapurthala, Navanshehar ( <b>Punjab</b> )
<b>Okra</b>	Varanasi ( <b>Uttar Pradesh</b> )
<b>Green Chilly</b>	Varanasi, Mirzapur, Chandauli ( <b>Uttar Pradesh</b> )
<b>Ginger</b>	Karbi Anglong, Dima Haso, West Karbi Anglong ( <b>Assam</b> ) Sirmaur ( <b>Himachal Pradesh</b> ) Bidar ( <b>Karnataka</b> )

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